

A Proven "3 step Approach" To Selecting The Right Property

- Step 1. Approach The Home Buying Process Objectively
No perfect house...85% rule.
The good ones go quickly
Avoid second guessing syndrome, commonly referred to as "buyer's remorse."

- Step 2. After Viewing Each Property Ask Yourself 3 Questions
What did I like about the property?
What, if anything, would I want or need to change?
If the price were right, could I see myself owning this property? If yes, at what price?

- Step 3. Remember You Have 3 Safety Nets Available To You
Your judgment as an educated/informed buyer
The CMA prepared by your agent
The option of an appraisal rider