

## Are You A Ready, Willing and Able Buyer? 7 Critical Issues To Consider

- Motivation
  - Why are you considering a move?
  - Are your reasons compelling enough to cause you to be realistic and put up with the realities of moving?
- Authority
  - Is the decision to move yours alone?
- Finances
  - Are you financially qualified to make the move at this time?
- Compromise
  - Are you willing to make some compromises along the way?
- Competitive
  - Are you willing to be competitive with other motivated and qualified buyers that may want to purchase the same home that you do?
- Availability
  - Are you available to find and secure the best property?
  - Willing you be able to preview & screen properties when they first become available?
- Commitment
  - Are you committed to reaching your goals in a specific time frame?